

Bid Evaluation Report And Recommendation for Award of Contract

Name of Project: Disaster & Climate Resilience Improvement Project (DCRIP) AJK

IBRD Loan or IDA Credit No.: 56860-PK


Contract Name: Supply and conversion of (3) brand new (4x2) Truck chassis (RHD) with manual transmission diesel engine 4 stroke, 6 cylinder vertical in line, water cooled, Direct injection, power steering, engine displacement (7500-8300) cc into Fire Fighting Vehicle

Identification Number: PK-PIU AJK-37588-GO-RFB

Date of Submission: _____


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June, 2018

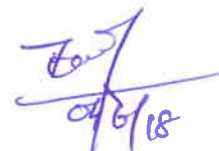

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Table 1. Identification

1.1 Name of Borrower	<u>Planning & Development Department (P&DD) AJ&K</u>
1.2 Loan/Credit number	<u>IDA Credit 56860-PK</u>
1.3 Date of effectiveness	<u>14-09-2015</u>
1.4 Closing date	<u>01-12-2019</u>
(a) original	<u>N/A</u>
(b) revised	
1.5 Name of project	<u>Disaster & Climate Resilience Improvement Project (DCRIP)</u>
1.6 Purchaser (or Employer)	<u>Project Director Disaster And Climate Resilience Improvement Project (DCRIP)</u>
(a) name	<u>Near Office Of Chief Engineer Electricity</u>
(b) address	<u>Ghari Pan, Jalalabad Road Muzaffarabad AJ&K</u>
1.7 Contract number (identification)	<u>PK-PIU AJK-37588-GO-RFB</u>
1.8 Contract description	<u>Package-2a: Supply and conversion of (3) brand new (4x2) Truck chassis (RHD) with manual transmission diesel engine 4 stroke, 6 cylinder vertical in line, water cooled, Direct injection, power steering, engine displacement (7500-8300) cc into Fire Fighting Vehicle</u>
1.9 Cost estimate	<u>375,000.00 USD.</u>
1.10 Method of procurement (check one)	<u>NCB</u>
1.11 Prior review required	<u>No</u>
1.12 Domestic preference allowed	<u>No</u>
1.13 Fixed price contract	<u>Yes</u>
1.14 Co financing, if any:	
(a) agency name	<u>NA</u>
(b) percent financed by agency	

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Table 2. Bidding Process

2.1	General Procurement Notice (a) first issue date (b) latest update	<u>October 15, 2015</u> <u>March 2, 2017</u>
2.2	Prequalification, if required (a) number of firms prequalified (b) date of Bank's no-objection	<u>N/A</u>
2.3	Specific procurement notice (a) name of national newspaper (b) issue date (c) name of international publication (d) issue date (e) number of firms notified	<u>The "Dawn" Islamabad on:</u> <u>22-12-2017</u> <u>The Daily "Jang" Rawalpindi on:</u> <u>23-12-2017</u> <u>United Nation Development Business (UNDB) on</u>
2.4	Standard Bidding Document (a) title, publication date (b) date of Bank's no-objection (c) date of issue to bidders	<u>From 22-12-2017</u>
2.5	Number of firms issued documents	<u>08</u>
2.6	Amendments to documents, if any (a) list all issue dates (b) date(s) of Bank's no-objection	<u>Yes</u> <u>1. 15-02-2018 (Specifications were modified)</u> <u>NA</u>
2.7	Date of pre-bid conference, if any	<u>NA</u>
2.8	Date minutes of conference sent to bidders and Bank	<u>NA</u>


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Table 3. Bid Submission and Opening

3.1 Bid submission deadline	
(a) original date, time	<u>23rd January, 2018 at 1230 Hours</u>
(b) extensions, if any	<u>21st February, 2018 at 1230 Hours</u>
3.2 Bid opening date, time	<u>21st February, 2018 at 1300 Hours</u>
3.3 Record of bid opening, date sent to Bank	<u>NA</u>
3.4 Number of bids submitted	<u>05 Bid were submitted.</u>
3.5 Bid validity period (days or weeks)	
(a) originally specified	<u>90 Days</u> ✓
(b) extensions, if any	<u>30 Days Extension</u>
(c) date of Bank's no-objection, if required ¹	

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Table 4. Bid Prices (as Read Out)

Bidder Identification			Read-out Bid Price(s)		Modifications or Comments
Name (a)	City/State or Province (b)	Country (c)	Currency(ies) (d)	Amount(s) or % (e)	
M/S Meraj Limited	Karachi, Sindh Pakistan.	Pakistan	Pak Rupees	43,500,000.00	Nil
M/S Khawaja Brothers Govt. Contractor/G Supplier	Peshawar KPK, Pakistan.	Pakistan	Pak Rupees	41,700,000.00	Nil
M/S Haseen Habib	Lahore Punjab Pakistan	Pakistan	Pak Rupees	38,262,600.00	Nil
M/S Al-Haj Faw Motors.	Peshawar KPK Pakistan.	Pakistan	Pak Rupees	Opt-1(32400000) Opt-2 (37200000)	Nil
M/S Colibrative Heavy Industries (Pvt) LTD.	Lahore Punjab Pakistan	Pakistan	Pak Rupees	39,000,000.00	Nil



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Table 5. Preliminary Examination

Bidder	Verification	Eligibility	Bid Security	Completeness of Bid	Substantial Responsiveness	Acceptance for Detailed Examination
(a)	(b)	(c)	(d)	(e)	(f)	(g)
M/S Meral Limited	Yes	Yes	Yes	Yes	Yes	Yes
M/S Khawaja Brothers Govt. Contractor/G Supplier	Yes	Yes	No	Yes	No	No
M/S Haseen Habib	Yes	Yes	Yes	Yes	Yes	Yes
M/S Al-Haj Faw Motors.	Yes	Yes	Yes	Yes	Yes	Yes
M/S Colibrative Heavy Industries (Pvt) LTD.	Yes	Yes	Yes	Yes	Yes	Yes

1. The Bid Securities submitted with M/s Khawaja Brothers Bid was not cleared by respective bank and returned. Therefore as per ITB 15.4 of Bidding document Part-1 the bid of M/s Khawaja Brothers is declared as non-responsive.





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Table 6. Corrections and Unconditional Discounts

Bidder	Read-out Bid Price(s)		Corrections		Corrected Bid Price(s)	Unconditional Discounts		Corrected/Discounted Bid Price(s)
	Currency(ies)	Amount(s)	Computational Errors	Provisional Sums		Percent	Amount (s)	
(a)	(b)	(c)	(d)	(e)	(f) = (c) + (d) - (e)	(g)	(h)	(i) = (f) - (h)
M/S Meraj Limited	PKR	43,500,000.00	Nil	Nil	43,500,000.00	Nil	Nil	43,500,000.00
M/S Haseen Habib	PKR	38,262,600.00	Nil	Nil	38,262,600.00	Nil	Nil	38,262,600.00
M/S Al-Haj Faw Motors.	PKR	Opt-1 (32400000) Opt-2 (37200000)	Nil	Nil	Opt-1 (32400000) Opt-2 (37200000)	Nil	Nil	32400000 Opt-2 (37200000)
M/S Colibrative Heavy Industries (Pvt) LTD.	PKR	39,000,000.00	Nil	Nil	39,000,000.00	Nil	Nil	39,000,000.00

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Qualification of Bidders as per Bidding Document:

Bidder	Income Tax/GST Certificates	Manufactures Authorization	Similar Experience in last Five Year	Delivery Schedule	Branch Office	After sales & Service Support	Specification Compliance	Remarks
M/S Meraj Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Technically Qualified
M/S Colibrative Heavy Industries (Pvt) LTD.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Technically Qualified
M/S Haseen Habib	Yes	Yes	No	Yes	Yes	Yes	Not completely followed	Technically Not Qualified
M/S Al-Haj Faw Motors.	Yes	Not for fabrication	No	Yes	Yes	Yes	Pledged as per bidding documents but not specified against the quoted vehicles.	Technically Not Qualified

Major Deviations of M/s Haseen Habib:

- The firm has proposed stainless steel material for the foam proportionating system with a mixing ratio of 0-6% as compared to the tendered specs of Gunmetal for the system with a mixing ratio of 3%, 6%, 8%.
- In the Water / Foam Monitor System, the pump proposed by the firm pumps 3000 litres per minute (LPM) of Water upto the range of (55-60)m or (180-197) ft (in still air) and that of foam upto 50m (164ft) (in still air) against the tender requirements of 950 LPM to Max 1900 LPM upto the distance of 250 ft (76 meter). The effect of high water output is that firefighting capacity of the vehicle is reduced considerably as it will empty the water tank in two minutes and fifteen seconds.
- The firm has proposed AFFF foam 3% with one copper strainer, long rubber shoes without steel toe and one first aid box complete kit against the tendered requirements of two copper strainers, long rubber shoes with steel toes and two first aid complete kits.

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All above specified deviations are violations of "Bid Evaluation" clause ITB 25.4 (g) ii of which deviation (a) and (b) are of more critical nature.

Major Deviations of M/S Al-Haj Faw Motors.

- a. The firm has stated to provide the fire fighting vehicles as per tendered technical specifications but the firm has not provided any documented evidence of its involvement in fabrication of such vehicles or any authorization from any firm involved in the manufacture of such vehicles.
- b. The firm has not provided list of previous deliveries of such vehicles to any department or agency over the last five years.
- c. No specifications/brushers have been specified/provided explicitly by the firm, rather has pledged to deliver the vehicles as per Tender Documents.
- d. The firm has failed to provide a number of requisite mandatory information required for the assessment of its capacity for the supply of fire fighting vehicles.

Financial Comparative Statement

Name of Qualified Bidder	Currency	Final Corrected Bid Amount	Ranking
M/S Colibrative Heavy Industries (Pvt.) LTD.	PKR	39,000,000.00	1st Lowest
M/S Meraj Limited	PKR	43,500,000.00	2nd Lowest


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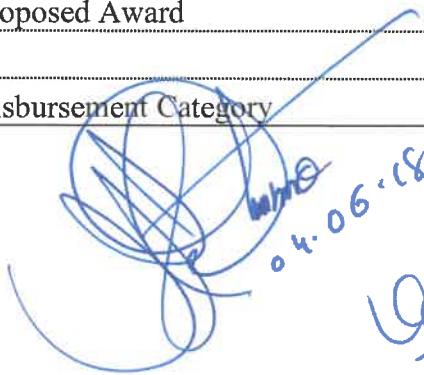




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Table 07. Proposed Contract Award

1. Lowest evaluated responsive bidder (proposed for contract award). (a) name (b) address	<ul style="list-style-type: none"> • M/S Colibrative Heavy Industries (Pvt.) LTD. • Chowk Al-Saeed, Sagian Bypass Road, Kot Abdul Malik, Shahdara, Lahore Pakistan. Phone: + 92 42-37306501-3 Email: info@colibrative.com 	
2. If bid submitted by agent, list actual supplier. (a) name (b) address	<u>Nil</u>	
3. If bid from joint venture, list all partners, nationalities, and estimated shares of contract.	<u>Single</u>	
4. Principle country (ies) of origin of goods/materials.	<u>Pakistan</u>	
5. Estimated date (month, year) of contract signing.	<u>June-2018</u>	
6. Estimated delivery to project site/completion period.	<u>October, 2018</u>	
	Currency(ies)	Amount(s)
7. Bid Price(s) (Read-out)	<u>PKR</u>	39,000,000.00/-
8. Corrections for Errors	<u>Nil</u>	<u>Nil</u>
9. Discounts	<u>Nil</u>	<u>Nil</u>
10. Other Adjustments	<u>Nil</u>	<u>Nil</u>
11. Proposed Award	<u>PKR</u>	39,000,000.00/-
	(Rupees Thirty Nine Million Only)	
12. Disbursement Category	<u>Category (3) Component 1.2</u>	

Bid Opening Checklist

(1)

Contract Reference: **Packages 02-Reference No: PK-PIU AJK-37588-GO-RFB**

Bid Opening Date: **21st February, 2018**

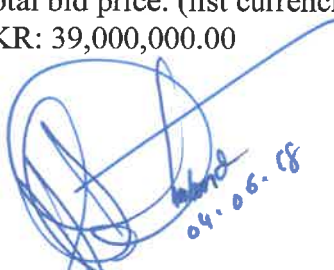
Time: **12:30 Hours**

Name of Bidder: **M/s Colibrative Heavy Industry Lahore Pakistan**

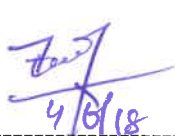
Chowk Al-Saeed, Sagian Bypass Road,
Kot Abdul Malik, Shahdara,

Lahore Pakistan. Phone: + 92 42-37306501-3 Email: info@colibrative.com

- (a) Is outer envelope of bid sealed? ✓
- (b) Expiration date of bid: ✓
- (d) Is documentary authority for signing enclosed? ✓
- (e) Amount of bid security: **780,000/- Pak Rupees** ✓
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted ✗
- (g) Describe any alternative bid made: ✗
- (h) Describe any discounts or modifications offered: ✗
- (i) Additional comments:
- (j) Name of bidder or representative present:
1. Mr. Mian Tahir
Project Manager
Colibrative Heavy Industry Lahore Pakistan
- (k) Total bid price: (list currencies and amounts or percentages)
PKR: 39,000,000.00



Executive Engineer (Workshop)
PP&H North GoAJK
GoAJK, Muzaffarabad (Co-Opt
Technical Member Committee)



Hasnat Ahmed
Procurement Expert
PIU-DCRIP
(Member/Secretary Committee)



Saeed-ur-Rehman Qureshi
Director SDMA
GoAJK, Muzaffarabad
(Member Committee)



Muhammad Maqbool Khan Abbasi
Project Director PIU-DCRIP
Muzaffarabad, AJK
(Chairman Committee)

Bid Opening Checklist

(2)

Contract Reference: **Packages 02-Reference No: PK-PIU AJK-37588-GO-RFB**
Bid Opening Date: **21st February, 2018**
Time: **12:30 Hours**
Name of Bidder: **M/S Haseen Habib Corporation Pvt. Ltd**
Plot No. 123/3 road Quad-e-Azam, Industrial Estate Lahore,
Pakistan Fax 92-42-5123197 Mob: 0300-4027660

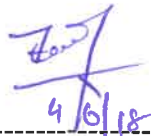
- (a) Is outer envelope of bid sealed? ✓
(b) Expiration date of bid: ✓
(d) Is documentary authority for signing enclosed? ✓
(e) Amount of bid security: **850,000/- Pak Rupees** ✓
(f) Describe any "Substitution," "Withdrawal," or "Modification" submitted ✗
(g) Describe any alternative bid made: ✗
(h) Describe any discounts or modifications offered: ✗
(i) Additional comments:
(j) Name of bidder or representative present:
1. Fahad Farooqi
Manager
M/S Haseen Habib Corporation Pvt. Ltd
(k) Total bid price: (list currencies and amounts or percentages)
PKR: 38,262,600.00



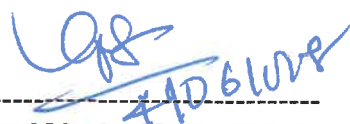
Executive Engineer (Workshop)
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Technical Member Committee)



Saeed-ur-Rehman Qureshi
Director SDMA
GoAJK, Muzaffarabad
(Member Committee)



Hasnat Ahmed
Procurement Expert
PIU-DCRIP
(Member/Secretary Committee)



Muhammad Maqbool Khan Abbasi
Project Director PIU-DCRIP
Muzaffarabad, AJK
(Chairman Committee)

Bid Opening Checklist

(3)

Contract Reference: **Packages 02-Reference No: PK-PIU AJK-37588-GO-RFB**
Bid Opening Date: **21st February, 2018**
Time: **12:30 Hours**
Name of Bidder: **M/S Meraj Limited**
Plot 11, Sector 15, Korangi Industrial Area,
Behind Main Korangi Industrial Area Road, Sector 15 Karachi
Contact # 0301 8275200/0345 2180091


- (a) Is outer envelope of bid sealed? ✓
(b) Expiration date of bid: ✓
(d) Is documentary authority for signing enclosed? ✗
(e) Amount of bid security: **870,000/- Pak Rupees** ✓
(f) Describe any "Substitution," "Withdrawal," or "Modification" submitted ✗
(g) Describe any alternative bid made: ✗
(h) Describe any discounts or modifications offered: ✗
(i) Additional comments:
(j) Name of bidder or representative present:
1. No Representative
(k) Total bid price: (list currencies and amounts or percentages)
PKR: 43,500,000.00



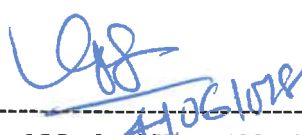
Executive Engineer (Workshop)
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Muzaffarabad, AJK
(Chairman Committee)

Bid Opening Checklist

(4)

Contract Reference: **Packages 02-Reference No: PK-PIU AJK-37588-GO-RFB**

Bid Opening Date: **21st February, 2018**

Time: **12:30 Hours**

Name of Bidder: **M/S Al-Haj Faw Motors.**
Main National High Way Zulfiqar Abad
Karachi Pakistan.

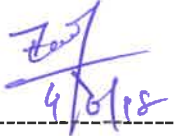
- (a) Is outer envelope of bid sealed? ✓
- (b) Expiration date of bid: ✓
- (d) Is documentary authority for signing enclosed? ✓
- (e) Amount of bid security: **744,000/- Pak Rupees** ✓
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted ✗
- (g) Describe any alternative bid made: ✗
- (h) Describe any discounts or modifications offered: ✗
- (i) Additional comments:
- (j) Name of bidder or representative present:
1. Mr. Rashid Khan
Manager Sales
M/S Al-Haj Faw Motors.
- (k) Total bid price: (list currencies and amounts or percentages)
PKR: Opt-1(32400000)
Opt-2 (37200000)



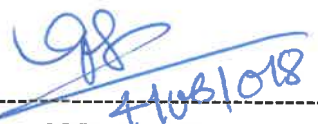
Executive Engineer (Workshop)
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Bid Opening Checklist

(4)

Contract Reference: **Packages 02-Reference No: PK-PIU AJK-37588-GO-RFB**

Bid Opening Date: **21st February, 2018**

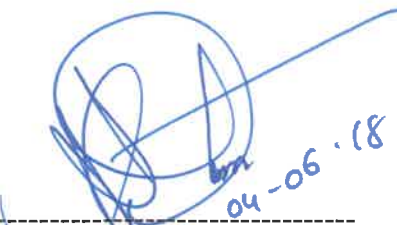
Time: **12:30 Hours**

Name of Bidder: **M/S Khawaja Brothers Govt. Contractor.**

Room No.13 First Floor Cantonment Plaza

Near State Bank Sadar Road Peshawar- Cant Pakistan

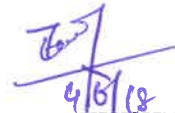
- (a) Is outer envelope of bid sealed? ✓
- (b) Expiration date of bid: ✓
- (d) Is documentary authority for signing enclosed? ✓
- (e) Amount of bid security: **835,000/- Pak Rupees** (But not cleared from Bank)
- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted ✗
- (g) Describe any alternative bid made: ✗
- (h) Describe any discounts or modifications offered: ✗
- (i) Additional comments:
- (j) Name of bidder or representative present:
1. No Representative
- (k) Total bid price: (list currencies and amounts or percentages)
PKR: 41,700,000.00


04-06-18


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04/18

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