

**‘ Bid Evaluation Report
And
Recommendation for Award of Contract**

Name of Project: **Disaster & Climate Resilience Improvement
Project (DCRIP) AJK**

IBRD Loan or IDA Credit No.: **56860-PK**

Contract Name
**“Procurement of Communication Equipment for
SDMA/DDMAs
Lot-II: Procurement of 50 No Satellite Phones**

SDMA Package-4 (Lot-II)

Identification Number: PK-PIU AJK-86684-GO-RFB

February, 2019



Four handwritten signatures in blue ink are located below the date. From left to right, they appear to be: a signature starting with 'J', a signature starting with 'P', a signature starting with 'H', and a signature starting with 'J'.

Table 1. Identification

| | |
|---|---|
| 1.1 Name of Borrower | <u>Planning & Development Department (P&DD) AJ&K</u> |
| 1.2 Loan/Credit number | <u>IDA Credit 5686-PK</u> |
| 1.3 Date of effectiveness | <u>14-09-2015</u> |
| 1.4 Closing date (a) original (b) revised | <u>01-12-2019</u> <u>N/A</u> |
| 1.5 Name of project | <u>Disaster & Climate Resilience Improvement Project (DCRIP) P&DD AJK</u> |
| 1.6 Purchaser (or Employer) (a) name (b) address | <u>Project Director Disaster And Climate Resilience Improvement Project (DCRIP) Near Office Of Chief Engineer Electricity Ghari Pan, Jalalabad Road Muzaffarabad AJ&K</u> |
| 1.7 Contract number (identification) | <u>Package-4 Lot-II: PK-PIU AJK-86684-GO-RFB</u> |
| 1.8 Contract description | <u>Procurement of Communication Equipment for SDMA/DDMAs</u> <u>Lot-II: Procurement of 50 No Satellite Phones</u> |
| 1.9 Cost estimate. | <u>PKR: 115,500 USD</u> |
| 1.10 Method of procurement | <u>NCB</u> |
| 1.11 Prior review required | <u>No</u> |
| 1.12 Domestic preference allowed | <u>No</u> |
| 1.13 Fixed price contract | <u>No</u> |
| 1.14 Co financing, if any: (a) agency name (b) percent financed by agency | <u>NA</u> |

Handwritten signatures in blue ink, including names like 'Saul', 'Arif', 'Muzaffar', and 'Jas'.

Table 2. Bidding Process

| | | |
|-----|---|--|
| 2.1 | General Procurement Notice | |
| | (a) first issue date | <u>15-10-2015</u> |
| | (b) latest update | <u>30-03-2018</u> |
| 2.2 | Prequalification, if required | |
| | (a) number of firms prequalified | <u>N/A</u> |
| | (b) date of Bank's no-objection | |
| 2.3 | Specific procurement notice | <u>The "Dawn" Islamabad & The Roznama Jhang" Rawalpindi on:</u> |
| | (a) name of national newspaper | |
| | (b) issue date | <u>16-11-2018, & 16-11-2018</u> |
| | (c) name of international publication | <u>United Nation Development Business (UNDB) PPRA AJK, DCRIP & P&DD Websites, dated 16-11-2018</u> |
| | (d) issue date | |
| | (e) number of firms notified | <u>N/A</u> |
| 2.4 | Standard Bidding Document | |
| | (a) title, publication date | <u>16-11-2018</u> |
| | (b) date of Bank's no-objection | <u>N/A</u> |
| | (c) date of issue to bidders | <u>From 16th November, 2018</u> |
| 2.5 | Number of firms issued documents | <u>06</u> |
| 2.6 | Amendments to documents, if any | |
| | (a) list all issue dates | <u>Nil</u> |
| | (b) date(s) of Bank's no-objection | <u>N/A</u> |
| 2.7 | Date of pre-bid conference, if any | <u>N/A</u> |
| 2.8 | Date minutes of conference sent to bidders and Bank | <u>N/A</u> |

Handwritten signatures in blue ink, including names like 'Said', 'Muzza', and others.

Table 3. Bid Submission and Opening

| | |
|--|--|
| 3.1 Bid submission deadline | |
| (a) original date, time | <u>December 19, 2018 at 1130 Hours</u> |
| (b) extensions, if any | <u>Nil</u> |
| 3.2 Bid opening date, time | <u>December 19, 2018 at 1200 Hours</u> |
| 3.3 Record of bid opening, date sent to Bank | <u>N/A</u> |
| 3.4 Number of bids submitted | <u>02</u> |
| 3.5 Bid validity period (days or weeks) | |
| (a) originally specified | <u>90 Days</u> |
| (b) extensions, if any | <u>NA</u> |
| (c) date of Bank's no-objection, if required | <u>NA</u> |


 The image shows several handwritten signatures in blue ink. At the top left is a signature that appears to be 'Shah'. To its right are two more signatures, one of which is clearly 'Nicholas'. Below these is another signature that looks like 'Moggi'. In the center, there is a blue ink stamp that reads '19/12/18' with a checkmark. At the bottom, there is a large, stylized signature or mark that resembles a large 'S' or 'L' with a horizontal line extending to the right.

Table 4. Bids Prices (as Read Out)

| Bidder Identification | | | Read-out Bid Price(s) | | Modifications or |
|--|------------------------|----------|-----------------------|----------------|------------------|
| Name | City/State or Province | Country | Currency(ies) | Amount(s) or % | Comments |
| (a) | (b) | (c) | (d) | (e) | (f) |
| Package-4 | | | | | |
| M/s Nouman Business Corporation | Rawalpindi Pakistan | Pakistan | PKR | 8,073,000/- | Nil |
| M/s National Radio Telecom Corporation | Haripur KPK | Pakistan | PKR | 7,683,764/- | Nil |



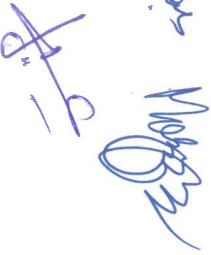
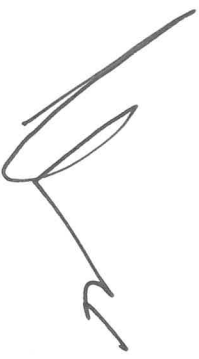





Table 5. Preliminary Examination

| Bidder | Verification | Eligibility | Bid Security | Completeness of Bid | Substantial Responsiveness | Acceptance for Detailed Examination |
|--|---------------------|--------------------|---------------------|----------------------------|-----------------------------------|--|
| <i>(a)</i> | <i>(b)</i> | <i>(c)</i> | <i>(d)</i> | <i>(e)</i> | <i>(f)</i> | <i>(g)</i> |
| <i>Package-4</i> | | | | | | |
| M/s Nouman Business Corporation | Yes | Yes | Yes | Yes | Yes | Yes |
| M/s National Radio Telecom Corporation | Yes | Yes | No | No | No | No |

Conclusion:

1. The Bid of M/s National Radio Telecom Corporation is found without required Bid Security; Thus as per ITB 15.4 of Bidding Document, the said bid is declared as “Non-Responsive”.
2. The Bid of M/s Nouman Business Corporation is found responsive and accepted for detail evaluation.

Table 6. Corrections and Unconditional Discounts

| Bidders | Read-out Bid Price(s) | | Corrections | | | Corrected Bid Price(s) | Unconditional Discounts | | Corrected/Discounted Bid Price(s) |
|------------------------|-----------------------|-----------|----------------------|------------------|-------------------------|------------------------|-------------------------|-------------------|-----------------------------------|
| | Currency (ies) | Amount(s) | Computational Errors | Provisional Sums | Percent | | Amount(s) | | |
| (a) | (b) | (c) | (d) | (e) | $(f) = (c) + (d) - (e)$ | (g) | (h) | $(i) = (f) - (h)$ | |
| Package-1 | | | | | | | | | |
| M/s Nouman Corporation | Business | PKR | 8,666,190/- | 0 | 0 | 8,073,000/- | 0 | 0 | 8,073,000/- |

Conclusion:

| Qualification Requirement under ITB-13 | Determination: | |
|--|--|--|
| | M/s Nouman Business Corporation | |
| The bidder must be authorized distributor/ agent/ Importer having proper professional & technical setup of required items in Pakistan or in AJK | M/s World Telecom Engineering is not the Authorized distributor of Thuraya Satellite Phone. | |
| The Supplier should have a documented track of completing at least One (1), similar assignments, during last 5 (five) years, involving the supply, installation, and provision of technical support for procurement. | Meet the Requirement | |
| The bidder should have verifiable presence/support/branch office in Pakistan. | Yes | |
| Active income tax and sales tax registration | Provided | |

| | |
|--|-----------------|
| Aherence to the delivery and payment schedule | Confirmed |
| Bidder to bid for whole items | Complied |
| Foreign bidders to have their authorized agent in Pakistan | Bidder is Local |
| Provision of after sales service for two years | Confirmed |

1. M/s Noman Business Corporation was intimated to submit Authorized Dealership Certificate for supply of Satellite Phones vide clarification letter No.2566 dated 08/01/2019. The bidder has failed to furnish the said mandatory authorization certificate, hence his bid is declared technical disqualified.
2. As there is no other responsive/technically qualified bidder in Lot-II, the committee recommended to cancel the Lot-II activity after obtaining necessary NOL of Bank.

| | | | | |
|---|---|--|---|---|
|  |  |  |  |  |
| Communication Officer SDMA | Deputy Director Operation SDMA | Director OP. SDMA (Focal Person) Member Committee | Procurement Specialist PIU- DCRIP Secretary Committee | Project Director PIU-DCRIP Chairman Committee |
| Co-Opt/Technical Member | Co-Opt/Technical Member | | | |



DISASTER & CLIMATE RESILIENCE IMPROVEMENT PROJECT (DCRIP)

BID OPENING STATEMENT

Dated: 19-12-2018 Time: 1200 Hours

Contract Ref: Procurement of Communication Equipment for SDMA/DDMAS;

Lot-I: Procurement of (i) VHF Base Sets (ii) VHF Mobile Sets (iii) VHF Walkie Talkie Sets.

Lot-II: Procurement of 50 No Satellite Phones.

under DCRIP AJK

Ref # PK-PTU AJK-86684-GO-RFB

Venue: PTU-DCRIP Office



| Name of Bidder | Is outer envelope of bid sealed? (Y/N) | Is Bid Form Completed and Signed? (Y/N) | Bid Security PKR @ 02% (Y/N) | Bid Validity 90 days (Y/N) | Read-Out Price (PKR) | | Discounts or modification offered | Name of Bidder / Representative | Contact No./Email | Signature | Additional Comments |
|--|--|---|------------------------------|----------------------------|----------------------|--------------|-----------------------------------|---------------------------------|-------------------|-------------|---------------------|
| | | | | | Lot-I | Lot-II | | | | | |
| M/s World Telekom Engineering | Y | | | | Lot-I | 9821097/- | Nil | M. Rizwan | 0333-5101921 | M. Rizwan | |
| | | | | | Lot-II | Nil | | | | | |
| M/s Nouman Business Corporation | Y | | | | Lot-I | 8,666,190/= | Nil | M. Sulaiman | 03335180077 | [Signature] | |
| | | | | | Lot-II | 8,073,000/= | | | | | |
| M/s Azam Enterprises | Y | | | | Lot-I | 9,141,115/= | Nil | Nabeed Aghwan | 052-4481924 | [Signature] | |
| | | | | | Lot-II | Nil | | | | | |
| M/s National Radio Telecom Corporation | Y | | | | Lot-I | 10,900,565/= | Nil | Vel. Farooq | 0300-5005670 | [Signature] | |
| | | | | | Lot-II | 7,683,764/= | | | | | |
| / | / | / | / | / | Lot-I | / | | / | / | | |
| / | / | / | / | / | Lot-II | / | | / | / | | |

[Signature]
19/12/18

Saeed-ur-Rehman Qureshi
Director Operations
SDMA
Member Committee

[Signature]
19/12/2018

Muhammad Zahair
Procurement Expert
DCRIP
Secretary Committee

[Signature]
19/12/18

Ansar Yaqoob
Project Director
DCRIP
Chairman Committee